

## **Deb Brown Maher - BIO**

Deb Brown Maher is an accomplished business owner, sales coach, author, speaker and artist. Her professional background spans over thirty years of experience in all levels of sales execution, leadership, training and coaching. She has a notable track-record for getting sustained results both as a salesperson and as a sales leader for various organizations. Her expertise spans multiple industries as well as every size business – from start-ups, to mid-range and global organizations.

Deb has a unique ability to help her clients quickly identify gaps in sales process and performance, bridge those gaps with facts and knowledge, and then implement strategic actions that ensure peoples' ability to succeed both in the moment, and over time. She is passionate about helping people sell from a position of integrity and has shared her methods in "Sell Like Jesus: 7 Characteristics of Christ for Ethical Sales". She values relationships and is an expert communicator with a track-record for teaching others what it takes to do the same.

A cum laude graduate of Allegheny College, Meadville PA, Deb earned her B.A. in Latin American Studies. She is a voracious reader who values life-long learning and enjoys keeping up with the newest research in sales psychology, sociology, how the brain works, quantum physics and effective communication strategies. She diligently incorporates what she learns into her ever-evolving training and coaching engagements to help people communicate more effectively in any circumstance. Beyond the books she reads, Deb would be quick say that she learns the most from the people she meets, engaging strangers and friends alike in conversations that always leave her enriched.

Deb's art is her favorite outlet to relax, and to minister to others. She is a featured business speaker and painter at national and international events. Contact us to learn about engaging Deb for your gathering.